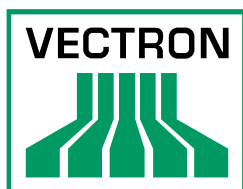




Pubs | Clubs | Hotels

## Need a hand?

POS Systems | Paging | Beverage Monitoring | CCTV | Time & Attendance | Digital Signage





### Vectron Systems

POS supplier of choice for some of the best known pubs, clubs and hotels in Australia, Vectron has built its reputation on 18 years of experience, integrity and the highest quality products we offer to the market.

A total solution provider, we cover every aspect of your business, from back office to front of house. With offices across Australia, we can answer all your questions, provide support and suggest the ideal Point of Sale solution for your business.

“ I would whole heartedly suggest any medium to large size venue who is serious about accountability, speed and robustness to consider this POS system. It has just made my working life so much easier.

Michael Roszbach - Bar Manager, Cookie





## Vectron POS | Features

Dedicated to helping you build your competitive edge, our POS system covers every function required to manage today's pubs, clubs, and hotels. With fully integrated modules for bar, bistro, bottle shop and restaurant, you can connect and manage your business activities accurately and efficiently.

### Point of Sale

Fast, intuitive touch screen technology is used in our fixed and handheld terminals. Bullet proof design ensures continuous operation even in the event of server failure. Fully scalable whether you require one POS terminal or many, the system is built in .NET using Microsoft SQL Server and is compatible with Microsoft operating systems including Windows CE.

With our simple and easy to use touch screens, staff will be up and running almost immediately. Fully configurable menu screens and graphical table layouts can be easily tailored to work in your environment and as your needs change.



- Choice of images and/or text on the keyboard
- Easy splitting and joining of tables, track individual tables
- Preset pricing, manager controlled discounts
- Easy look up and search
- Stock countdown warning, record stock losses
- Print and manage stock transfers/receipts/stock takes at the terminals
- Wireless transmission of orders to the kitchen or bar printers
- Table details, date, order time, name of server listed on all orders
- Order redirection to another printer if paper runs out

### Rear Display POS

Vectron's rear POS advertising display screens offer new impulse sales opportunities for venue and store owners.



- Highly graphical and dynamic menu boards
- Tailored messages to match each customer's selection or your own stock variations
- High-quality multimedia to give the menu board a dramatic, interactive, custom display
- Real time data updates from the store POS database e.g. menu change, price change, specials, etc



## Vectron POS | Features

### Handheld

Equipped with the same touch screen technology as the fixed terminal, staff can run the complete POS system on the mobile handheld. Once the staff member walks back into range, the stored data is wirelessly transmitted back to the main POS terminals.

- Ultra-light and shock resistant, extremely robust
- Easy integration into existing networks
- Roaming capability as standard
- Brilliant color display
- Bluetooth connection for the latest peripherals, waiter call and vibration alarm

### Stock Control

A fully integrated sales reporting and stock control system runs in real time on a back office computer. This tracks menu sales, deducts ingredients from stock and calculates precise gross profit. Any stock variances are reported in real time by quantity or dollar value. A full purchase history is also maintained including prices paid for stock over past periods.

- Choice of a FIFO (first in first out) or Average Stock system
- Automatic purchase order creation based on min/max levels, stock on hand and sales for past periods
- Automatic stock transfers between stock locations
- Electronic ordering and stock receiving with ALM, ILG and HLW
- Reduced shrinkage with controls to track employee responsibility for missing stock
- Easy stocktaking (manual or with a PDE) while you are trading

### Back Office

All inventory, cash, customer ,staff, sales and other POS data is consolidated into one centralized and fully integrated system. Highly intuitive reporting helps drive future improvements and flag potential management issues.



- See best sellers, worst sellers, low margin products & incidents quickly
- Identify by product, period, department or staff member
- Compare periods, drill down into detail or search by any criteria
- Create custom reports or use one of many standard reports
- Display, print and export to excel or graph format
- Add new products, change prices or set differential pricing, instantly
- Easy SMS and email of sales figures to management/owners

Rethink Staff  
Communication

19.00 - 23.00  
Bar shft MON 25th

Till 3 Full.  
Assistance  
req.



## Vectron POS | Features

### Head Office

Full graphical analysis, a report generator and KPI's ensure meaningful management reporting. Using the latest technology, communication between POS terminals and Head Office is in real time. Able to handle one terminal or over 500 terminals in a single installation; group or multi venue operations are fully supported.

- Graphical reporting from individual item up to consolidated group level
- Customize KPI's for the whole business plus individual departments
- Centralized pricing, menu control, purchasing, supplier activity
- Control promotions, discounts and loyalty schemes company wide
- Secure, real time automated transmission of data between venues and head office
- Modularized set up supporting new store additions etc
- Head office can be located at home or at any venue

### Staff

Track all your staff activity with unique logins and comprehensive activity reporting. Use the data to encourage inter staff competition and run incentive programmes. SMS or email staff about rosters and other critical communication direct from the POS terminal.



- Staff log on via a staff number, magnetic stripe card or wrist band
- Track log on times, number of customers served, average spend, meals served, etc
- Set up individual or pre-set automated messages
- Message staff about rosters, weekly sales and profits, untoward transactions or cash limits



## Vectron POS | Features

### Marketing and Promotions

Our marketing module helps boost profits by increasing customer satisfaction and loyalty. A fully integrated customer database makes loyalty, memberships and promotions easy to run. A new easy to use voucher system supports targeted offers and rewards generated at the till.



- Fully customizable customer database for targeted marketing
- Issue inexpensive magnetic strip cards/vouchers to track guests' spending habits
- Boost new recipes and events through sms or email messaging
- Set up product or price promotions by period, purchase behaviors or memberships
- Fully integrated messaging makes sms promotion or email marketing easy
- Target loyal customers with instant rewards and offers i.e.
  - 2 for 1 deals (14 combinations)
  - Traditional point based programmes i.e. gold, silver, life
  - Automated birthday wishes and issue gift cards

### Accounts

Use the inbuilt accounting module to automatically generate sales, purchases, liabilities and tax accounts information. If needed, integration with popular accounting systems like Attaché, MYOB, Quick Books or Adept is built in. Generic links can be easily made to other packages. Easy export to Excel or CSV for direct supply to the accountant or other accounting packages.

### Payment

Payment types such as Cash, EFTPOS, Cheque, all Credit Card types, promotional or gift voucher can be set up as required and printed as a simple to read itemized receipt. You also have the option to charge to account, divide table payments or split bills for greater flexibility. Eliminate data entry with the integrated EFTPOS option.

### Support and Cost

With no upfront software fees and a modest subscription fee, upgrading from your current system is easy. Continuous upgrades and enhancements are included and our terminals cost less than many ECRs. Our experienced support team is available 24/7 for your assistance to ensure minimum system downtime.

## Easy Integration

Vectron POS systems can be easily integrated with a range of hospitality technology products to enable a seamless operation of all your business activities:

### PMS

Links to Property Management Systems such as Fidelio, Opera, Operetta, HIS, RMS, etc to enable charging to room from F&B and merchandising.

### Gaming & External Loyalty

In Australia and jurisdictions where it is legal you can link to the gaming systems such as Aristocrat, Bounty, IGT, etc to pool the bonus points.

### Membership System

If you have a Members System, two way links can probably be made in and out of the Members System



We decided that opening a new venue was hard enough and that a till system needed to be easy to integrate and easy to learn. Vectron ticked all the boxes.

Matt Swann - Operations Manager, Royal Saxon

### TITO Link

Link to independent gaming system's Flexinet Ticket In – Ticket Out system

### Microsoft Applications

Links direct to Excel (TM) and to many other applications – usually with just two mouse clicks!

### Liquor Dispensing

Direct links to compare sales with dispensed drinks

### Rostering

Link directly to Work Buddy and other rostering systems bi-directionally. Labour Cost Analysis can be done in our POS system as well as Work Buddy

### Main Frame

Front end linking to your main system to bring products and pricing into our POS system and to send detailed transaction level sales into the main system



## Vectron | CCTV Camera

Our CCTV systems are commercial grade and come with remote internet access. Keep an eye on your business at home, on holiday or from another venue. Manage footage, camera positions, brightness and downloads remotely as well.

We offer:

CCTV Digital Video Recorders - continuous high quality digital CCTV recording and storage for days, weeks or months at a time

High Resolution Cameras - high quality images, small and unobtrusive

CCTV Monitors – range of high definition monitors in various sizes

CCTV Software – fully featured with complete remote operation

We are experienced in the set up of large and small CCTV systems to provide you with sophisticated monitoring of your venue.

### POS Integrated CCTV

The POS integrated CCTV system is feature rich, with all the options you need to secure your business. You can link real time transaction data to live video of staff and customers. Overlay till receipts onto actual images to provide proof of who sold what, to whom, when and at what price. Variances are easily identified with full exception reporting. Our CCTV systems can be integrated with a single pos terminal or several.

### Who can benefit from POS integrated CCTV?



Any venue operator that needs to:

- search for voids, refunds and other detailed transactions based on time of day, staff member, or other criteria
- eliminate no-sale fraud and under-rings
- view how staff interact with customers
- benefit from viewing live, detailed sales transactions
- be in many places at the same time
- view their business from anywhere in the world



## Vectron | Beverage Monitoring and Dispensing

We offer a complete line of bar inventory management products which are easy, fast, accurate, invisible to customers, and can be interfaced with your POS system. You can measure every ounce of alcohol that flows through your premise, every minute, every day. Real time reports give you visibility of your actual inventory levels and stock movements.



### Benefits of Beverage Monitoring System:

- Easily track your pour costs, flow vs sales, trends & brand performance
- Help staff keep drink sizes constant
- Better record keeping of alcohol dispensing for risk reduction
- Track data minute by minute, by hour or by day
- Compare every ounce of alcohol flowing through your bar with your POS records
- Easy integration with CCTV to link variances to actual images of customers and staff
- Assess pour costs and receive precise profit and loss information on a daily basis
- Get accurate variance analysis to your PC or mobile

### Wireless Pourers

- Compact rechargeable electronic devices mounted on spirit bottles
- Calibrate to pour nip - 30ml, or 1/2 nip - 15 ml from the bottle
- Simple button touch to switch pour sizes
- See battery status of every pourer in your bar
- Outstanding battery life

### Flow Meters

- Hardware devices installed on beverage lines
- Reduce beer loss significantly

### ETNs

- Pours drinks directly into the glass by activating an inbuilt switch
- L.E.D display with counter

### Dispensers

- Intelligent software and a clever dispensing fount can dispense bulk spirits to within 98% accuracy every time
- Up to 8 different spirits, wine products and post mix can be delivered from the same fount



## Vectron | Paging

We have one of the widest selection of pagers on the market for venues of any size - even multiple sites, which can be stand-alone, networked or system integrated into the company's phone or POS system. Modular in design, you can trial a small number of pagers and add more later.

These pagers work well in noisy environments where overhead paging may be inefficient and help improve guest satisfaction. Ideal for busy bistros and cafés or at restaurants to inform patrons when their table is ready.

### Customer Pagers

- Paddle or Coaster style with advertising area
- Meet the customer service challenge whilst boosting sales at the same time
- Let guests or customers instantly contact you to order more food and drink
- Silent vibration/ tone/ flash & custom voice option

### Waiter Call

- One of the most cost effective forms of communication
- Full text capability lets staff respond quickly to customer concerns or incidents across the building
- Alphanumeric with the capability to page from any PC, phone or POS terminal

### Service Call

- Customizable, robust, low profile buttons
- No waiting, signalling or snapping fingers to attract waiting staff
- Increase staff productivity, customer service and sales
- Also use as Poker Machine Pagers



### POS Integrated Paging

Hotel, bistro or restaurant staff can easily contact wait staff, managers or security directly from their POS touch screens. An onscreen button can be radio linked to any number of customer or staff pagers.



## Vectron | Time and Attendance

Our advanced TIMEMachine combines fingerprint recognition technology with comprehensive time and attendance software to ensure that staff are actually at work when they claim to be. This helps reduce costly errors from rounding up through manual processing and you pay your employees for the exact time they work.

TIME Machine is one of the most flexible, easy to install and cost effective electronic time clocks available for venues; employee enrolment and verification takes just a few minutes. Standalone system set up requires only power and a PC connection. Fully featured back office software allows editing, verifying, and reporting on all clock-ins and clock-outs and work times.

### How Does It Work?

User ID	User Name	02-08/IN	02-08/OUT	02-09/IN	02-09/OUT
10	Suzanna, Gabriel	08:01	18:04	07:06	18:07
1	Jean, Bouckard	08:01	18:04	07:06	18:07
1000	Tin, Phares	09:03	19:05	N/A	N/A
2	Killy, Edershi	08:01	18:04	07:06	18:06
222	Wendy, Smith	09:03	19:05	N/A	N/A
3	John, Fiedell	08:02	18:04	07:06	18:06
4	Bill, Lencaster	08:02	18:04	08:06	19:06
5	Peter, Johnson	08:02	18:04	08:06	19:06
55	Peter, Walsh	09:03	19:05	N/A	N/A
6	Gordon, Fleming	08:02	18:04	08:07	
8	Chiu, Lee	08:02	18:04	08:07	
990	Alex, Hillari	09:03	19:05	N/A	N/A
A301	John, Wu	09:03	19:05	N/A	N/A
A302	Karin, Tam	09:03	19:05	N/A	N/A

Biometric authentication technology lets you track your employees' time and attendance with the touch of a finger. This is the most accurate way to collect employee time and attendance information.

The system verifies an employee's identity based on the characteristics of their fingerprint. Reading sensor scans any fingerprint in under one second making clock-in and clock-out instantaneous. All employee information is encrypted and recorded on a secure memory card.

### Benefits of using the TIMEMachine

- Eliminates human error - estimated to 5-8% of payroll costs
- No rounding up - average 10 minutes per day
- Prevents manual processing - approximate costing \$5,000 pa
- Manages just a few up to several hundred employees

### When you partner with us you get:

- no up front IT investment
- significant productivity gains
- ease of use
- a risk FREE decision
- a rapid return on investment
- simple implementation



## Vectron | Digital Signage

The latest in graphical technology, our range of digital signage solutions satisfy even the most demanding requirements. Communicate in real time and add a modern, contemporary look to your venue. Improve product sales and your customers' overall experience.

Our Digital signage solutions include:

### Dynamic Digital Menu Boards

- Automatically update menus during the day
- Upsell bundles like coffee and muffin
- Promote specials and high return products
- Reduce pressure on busy counter staff

### Point of Purchase Display Screens

- Influence customers at point of sale
- Inform about new products
- Run in-store promotions
- Generate revenue through in-store advertising

### Dynamic Digital Display Screens

- Provide value added live content including TV, news and weather
- Promote specials, events, and branding messages
- Run third party advertising

### Interactive Online Touch Screens

- Provide detailed product, menu or venue information
- Encourage interactivity
- Engage your audience

We can supply a range of commercial grade screens and media players for your signage project. Complement your in-store design with screen surrounds that blend in, onscreen logos and corporate colors.

Our digital signage software provides a simple cost effective solution for managing single or multi site networks. Menus, messages, images and ad layouts can all be changed at your desktop. Combine our software with your existing screens or opt for a complete hardware and software solution.

### Digital Signage for Large Venues and Groups



Our robust networked platform offers unmatched flexibility and scalability for managing digital displays. Create, schedule and centrally control content for distribution across your group. Give store owners pre-defined signage space and control over local messages. Centrally monitor all your screens with our dashboard view of all screens in your network. Bullet proof security and design keeps unwanted messages out and ensures continual play.



- IP-65 - Front bezel sealed, water proof
- Colour bezel to suit any decor
- Integrated and modular, cable less design
- Small footprint
- Magnesium Aluminium construction with fanless technology
- Leading components - Industrial Motherboard

Latest in Hardware Technology




Disk-less and fanless, our touchscreens require less energy than typical PC based devices, cutting your power costs by 50%. Designs include spill-proof screens, rear screen displays, wall-mount fixings and compact, low footprint set-ups. Built tough to withstand the rigors of the hospitality and environment our terminals have no moving parts and are virtually virus proof.

### POS Peripherals

We stock a complete range of peripherals for your POS application including printers, scanners and cash drawers. Modular, upgradeable and user serviceable, cable less docking technology ensures clean set ups.

Unique and produced specifically to meet Australian market requirements, Vectron POS solutions are installed in over 1500 venues. Created by system designers and developers with 35 years of experience implementing pub, club and hotel systems, you have the security of knowing that every feature you need has been catered for, tried and thoroughly tested.

Add to that, 24/7 service from our skilled support team to minimise downtime of any of our products & ensure lasting relationships with our clients.



I am yet to find a company to show the same integrity as Vectron. The system that is currently employed in four of our businesses is simple to setup and operate on a daily basis. The reporting module is unrivalled.

Paul Lew - Operations Manager, The Melbourne Pub Group

I have come to rely on the Vectron team for the best in hospitality systems. Vectron's mobile devices have driven our sales beyond expectations, as staff are no longer WAITers; they are SELLers, capturing customers' needs on the spot.

Daniel Quattrocchi - Manager, Giorgios



### Restaurants

Beachcomber  
Grossi Florentino  
Mirka at Tolarno  
Pearl  
Sienna  
Waterfront  
Tiamo  
Café Italia  
Monroes  
Sweet Temptations  
Pettavel Winery  
Montalto  
Vegie Bar  
The Merchant of Venice  
Rococo  
Oasis Bakery  
Giorgios  
Beyond India

### Bars/Pubs

Albert Park Hotel  
Revolver Upstairs  
Hoo Haa Bar  
Men's Gallery  
Seven Night Club  
Silk Road  
Cookie  
The Royal Saxon  
The Bended Elbow  
Middle Park Hotel  
Naked for Satan  
Riverland  
Beaumaris RSL  
Beach Hotel Jan Juc  
Hoppers Club  
Rezz Hotel  
Continental Hotel  
Country Club Hotel  
Grosvenor Hotel

### Groups

Breadtop  
Brunetti  
Degani  
Koko Black  
Movenpick  
San Churro  
CQ Hotels Group  
Zambrero  
Matthews Hotel  
Wesley Group

*Need more  
information?*

Contact us on 1300 789 366 | Visit us at [www.vectron.com.au](http://www.vectron.com.au) | Email [sales@vectron.com.au](mailto:sales@vectron.com.au)

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